



ITT

Flygt Canada News

Aftermarket and Services Newsletter
Spring 2007

Here is the Flygt Canada Aftermarket & Services Newsletter

This Newsletter contains useful information and News about the various services offered by ITT Flygt. Also in this Newsletter you will learn how to reduce your operating costs, how to ensure maximum performance of your ITT Flygt products and how to speed-up and ease your repair processes. All these to provide you with No worries when it comes to ITT Flygt.

Should you have comments or suggestions for topics you would like addressed in the future, please contact:

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Flygt repair shops *No Worries - Your Guarantee of efficiency*

Flygt is directly represented in Canada with 14 Sales Locations with repair facilities and among the 14, three (Montreal, Toronto and Vancouver) are certified by CSA for explosion-proof repairs.

Each repair shop has qualified personnel that receive continuous training on Flygt products and how to maintain them. No matter the size of your Flygt equipment, it will be serviced and maintained with the appropriate care.

Further to the training they receive, our personnel have access to all the literature and information required to fulfill their work. This information is always accurate and up to date, resulting in using the right spare parts always with your repair and doing it right every time.



Tools used during the repairs are also very important. That is why Flygt is using tools specifically designed for Flygt equipment. Using the proper tool with the Flygt genuine spare parts assures you of the best repair and the best operating efficiency of your equipment...guaranteed.

In this issue

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Aftermarket & Services Web Site.



Engineered for life

With the help of 24 strategically located Flygt Distributors with repair facilities, you can be assured that your Flygt equipment will receive the same level of attention when sent to one of them for service or maintenance. Each Flygt Distributor has received training from us and is using the proper tools and Flygt genuine spare parts that allow them to give you the same high quality of repair and on your equipment.

Preventive Maintenance Agreements

No Worries - Preventing breakdowns

Modern maintenance isn't only about checking pumps. With our preventive maintenance agreements ITT Flygt can keep track of the actual state of pumping stations, which makes it possible to prevent breakdowns and save on your overall costs.

For cost-effective and reliable pump operation, there is no reason to leave pump servicing to anyone other than Flygt.



The demands on pumping facilities are common: Operational costs must be kept low or reduced and with very little downtime. These goals can be difficult to meet.

This is why ITT Flygt is now offering tailored preventive maintenance agreements

to ensure more reliable operation as well as reduced maintenance costs and better financial control.

In many companies, cost-reduction plans affect maintenance. By letting untrained service providers care for pump stations there might be an increased risk of early breakdowns. Reducing preventive maintenance often results with more expensive breakdowns and shorter life time. A single extra breakdown is often more expensive than well-done preventive maintenance. If you don't want to end up paying for both maintenance and repairs, it's better to get service that keeps your pumps running smoothly.

A technician should check the condition of the impeller and the oil when servicing other parts of the pump, but this doesn't always happen. Repairmen don't always have the knowledge to check both the pump and the monitoring and control systems, whereas all ITT Flygt technicians are well-trained to ensure this is done properly.

ITT Flygt has thorough knowledge of the pumping equipment, together with back-up from Flygt's technical department worldwide. ITT Flygt has the capacity of servicing and repairing large portion of all pumps on

When your Flygt equipment is sent for service or maintenance, always ask for qualified personnel and Flygt genuine spare parts. There is no better guarantee to get the best of your Flygt equipment.

No worries!

site, which reduces downtime. No temporary pumps are needed, which saves money. Using genuine ITT Flygt spare parts, ITT Flygt guarantees the pumps will work according to design. ITT Flygt can also analyze monitoring system data in order to assess the performance of pumps and prevent failure. A helpdesk and extensive network of workshops and service partners guarantee a rapid response.

There are no shortcuts to cost control and reliability. You can be sure that we are the best service partner you can get.

From basic to in-depth, ITT Flygt offers a range of preventive maintenance agreements for pumping facilities and monitoring equipment. Depending on the selected level of maintenance, the packages include a number of inspection visits, corrective maintenance, spare parts discounts and reports as well as analysis and advice on how your operations can be optimized.

Contact us for further details about ITT Flygt's Preventive Maintenance Agreements.

No worries!



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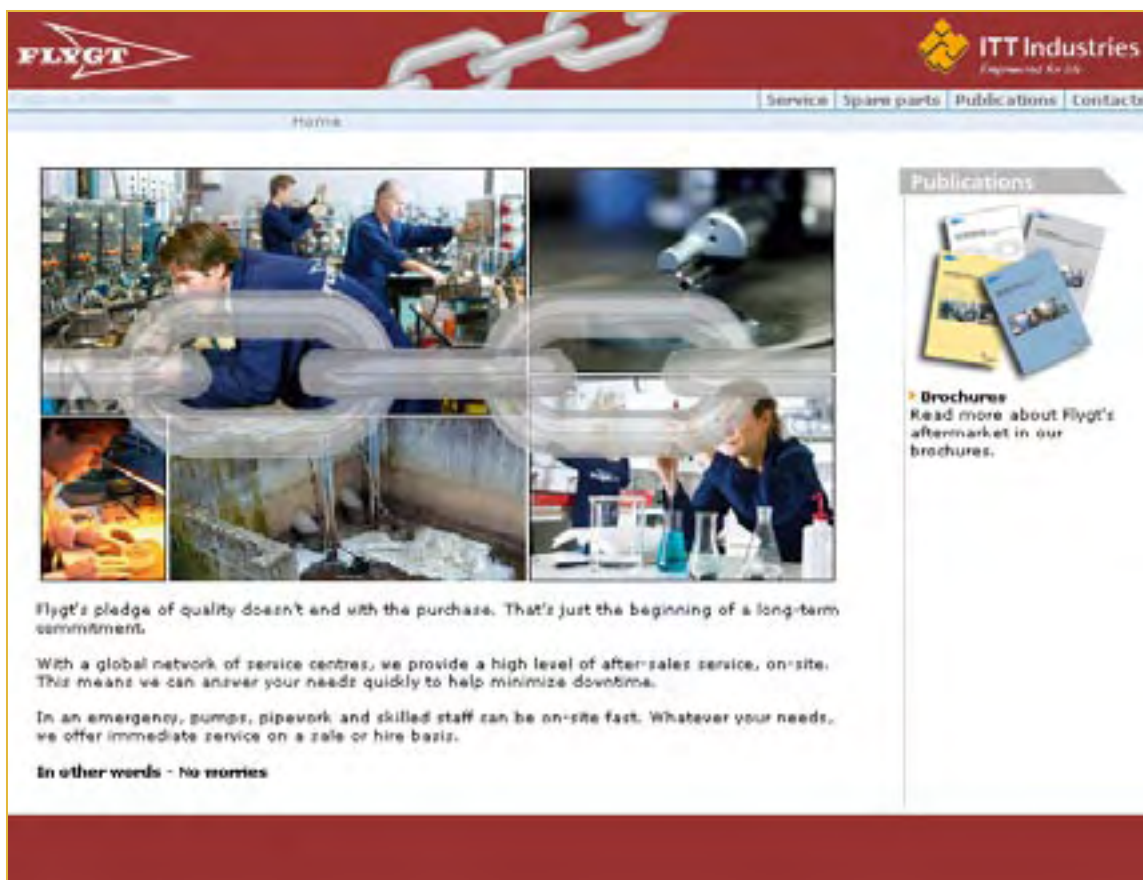
No worries - How to lower your costs and avoid downtime

Pump station upgrades - Optimise the efficiency of your existing facilities. You can retrofit older equipment to bring it up to today's standards, reducing both operating and maintenance costs. Flygt continually introduces upgraded components to keep your facilities up to date.

“Flygt’s pledge of quality does not end with the purchase. That is just the beginning of our commitment to you.”

Aftermarket & Services Web Site

Please visit the new web site (www.flygt.ca/aftermarket/) related to the Aftermarket & Services Business. This web site is filled with precious information for you. You will also find information about the services offered by ITT Flygt. Please make sure you consult this web site on a regular basis for updates on our services.



PUTTING MORE FLYGT IN YOUR PUMP – NO WORRIES